

### Comparison of Billing for Double Play Compared to Phone +Bulk Internet

<b>12 Months/Year</b>	<b>Months</b>							Total	<b>Savings</b>
	*1-12	13-24	25-36	37-48	49-60	61-72	73-84		
Double Play - Performance Internet & Unlimited Voice * #	\$ 49.99	\$ 97.83	\$ 100.76	\$ 103.79	\$ 106.90	\$ 110.11	\$ 113.41	\$ 8,289	
Performance Internet - Bulk Rate	\$ 27.00	\$ 27.00	\$ 27.81	\$ 28.64	\$ 29.50	\$ 30.39	\$ 31.30	\$ 2,420	
Unlimited Voice - No Discount *	\$ 44.99	\$ 46.34	\$ 47.73	\$ 49.16	\$ 50.64	\$ 52.16	\$ 53.72	\$ 4,137	
								\$ 6,557	<b>\$ 1,733</b>

<b>6 Months/Year</b>	<b>Months</b>							Total	<b>Savings</b>
	*1-12	13-24	25-36	37-48	49-60	61-72	73-84		
Double Play - Performance Internet & Unlimited Voice * #	\$ 49.99	\$ 97.83	\$ 100.76	\$ 103.79	\$ 106.90	\$ 110.11	\$ 113.41	\$ 5,321	
Performance Internet - Bulk Rate	\$ 27.00	\$ 27.00	\$ 27.81	\$ 28.64	\$ 29.50	\$ 30.39	\$ 31.30	\$ 2,420	
Unlimited Voice - No Discount *	\$ 44.99	\$ 46.34	\$ 47.73	\$ 49.16	\$ 50.64	\$ 52.16	\$ 53.72	\$ 2,740	
								\$ 5,160	<b>\$ 161</b>

### Comparison of Billing for Internet with Bulk Rate vs Seasonal

<b>12 Months/Year</b>	<b>Months</b>							Total	<b>Savings</b>
	*1-12	13-24	25-36	37-48	49-60	61-72	73-84		
Performance Internet * #	\$ 34.99	\$ 51.49	\$ 53.03	\$ 54.63	\$ 56.26	\$ 57.95	\$ 59.69	\$ 4,513	
Performance Internet - Bulk Rate	\$ 27.00	\$ 27.00	\$ 27.81	\$ 28.64	\$ 29.50	\$ 30.39	\$ 31.30	\$ 2,420	<b>\$ 2,093</b>

<b>6 Months/Year</b>	<b>Months</b>							Total	<b>Savings</b>
	*1-12	13-24	25-36	37-48	49-60	61-72	73-84		
Performance Internet * #	\$ 34.99	\$ 51.49	\$ 53.03	\$ 54.63	\$ 56.26	\$ 57.95	\$ 59.69	\$ 3,012	
Performance Internet - Bulk Rate	\$ 27.00	\$ 27.00	\$ 27.81	\$ 28.64	\$ 29.50	\$ 30.39	\$ 31.30	\$ 2,420	<b>\$ 593</b>

\* Pricing includes 3% inflation after 1st year

# Pricing based on 12 Month promotional rate for 1st 12 months